

# The Delta Dental Difference

We believe that a healthy smile translates into a happy, healthy life, so we want to create and protect healthy smiles for all Coloradans. That's why everything we do supports our mission of improving the oral health of the communities we serve. It's a commitment we are proud of.

## WHAT IS THE DELTA DENTAL DIFFERENCE?

**We are the state's leading dental benefits company and the only one based in Colorado.**

Unlike most carriers, we focus on just one thing — dental insurance. Our company was founded nearly 60 years ago by dentists, and we value our partnership with all of our providers.

**As a nonprofit company,** we give back to the communities we live and work in.

**We cover more than one million members across the state,** including:

- More than 5,000 employer groups
- Thousands of people who purchase dental benefits individually
- Kids covered through the Child Health Plan Plus program
- Adults and children with embedded plans through our medical partners

**We have a 99% customer retention rate.**

**Nationally, the Delta Dental Plans Association provides dental coverage to more than 68 million people in more than 122,000 groups.** We are one of 39 independent Delta Dental member companies operating in all 50 states, the District of Columbia, and Puerto Rico, which means you can treat any covered member under your current agreement without having to contract with multiple states.

## HOW DO WE SUPPORT OUR PROVIDERS?

**Delta Dental of Colorado understands that our providers are an integral part of fulfilling our mission and doing business.** We work hard to support you through:

- Local provider relations staff who support your office with on-site training, issue resolution, and any other ongoing needs
- Access to on-site dental director and leadership team
- Provider tools on our website including free claims submission, pretreatment estimates, and direct deposit
- Benefits and eligibility available 24/7 via website or faxback
- Free CPR classes and seminars
- Timely claims processing and the opportunity for next-day payments
- Knowledgeable, local customer service to answer your questions promptly and accurately

As a participating network provider, you are helping Delta Dental work toward improving the oral health of the communities we serve. We couldn't do it without you!